THE STATE UNIVERSITY of NEW YORK MARITIME COLLEGE



2009-2010 Annual Report

The Annual Report is written and designed by SUNY Maritime College Office of University Relations.

CAPT Thomas W. Greene, Jr., JAGC, USN (Ret.) Vice President for University Relations and Deputy Commandant of Cadets

Mary Muecke Executive Director of External Affairs

John Connolly Director of Development

Jane Bartnett Director of Communications

David Dhanpat Assistamt Director of External Affairs

Diana Pagan Development Assistant

Joan Kretzmer Development Assistant

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MISSION STATEMENT

SUNY Maritime College provides specialized degrees in engineering, international business, marine environmental science, marine transportation and maritime studies including programs for merchant marine officer licenses and commissioning in the United States Armed Forces.

VISION STATEMENT

Maritime College: First and foremost in international maritime education, training and research.

GUIDING PRINCIPLES

- A learning environment that stimulates and encourages intellectual and personal growth, scholarship and creativity.
- A faculty dedicated to teaching excellence while growing in areas of scholarship, research and service.
- A tradition of innovative, hands-on learning directed by a dedicated faculty.
- A structured community emphasizing leadership, responsible citizenship and self-discipline.
- An internationally recognized resource for maritime expertise.





LETTER FROM THE PRESIDENT

Dear Maritime College Community:

One of my favorite times of the year is the beginning of Spring and the anticipation of another graduation. Although the weeks and days leading up to graduation can be hectic and at times frantic for an administrator, graduation day is most enjoyable. Each year, I enjoy witnessing the enthusiasm of the graduates, knowing they have accomplished something they will cherish forever; earning a degree from SUNY Maritime College. Even today, after seven years of service to the College, I still marvel at what it means to be a part of SUNY Maritime College and the maritime community... I am surrounded by it every day!

The 2010 Honor Roll of Donors celebrates the mark our donors have made on SUNY Maritime College. Contributions to The Sallyport Fund and the Admiral's Scholarship Dinner make the day-to-day reality of a Maritime education possible for many young men and women. Without your generosity, many could not afford to attend. The \$300,000 in scholarships contributed annually toward the tuition of many students has an immediate and "real" impact! In these tough economic times, your generosity is the "make or break" for many of them. Thank you!

Of particular note, the number of individuals who contributed to the College this year increased by 83% over last year, and another record was set in total dollars contributed. We are grateful that more and more members of the Maritime College Community are contributing. We view this as a tremendous demonstration of gratitude from you. The College also realized an impressive 105% increase in foundation and corporate support this year!

In the economic climate of the past few years, many vied for your charitable contributions; thank you for including us.

Sincerely,

John Craine

John W. Craine, Jr. Vice Admiral, USN (Ret.) President

SUNY MARITIME SENIOR ADMINISTRATION

Vice Admiral John W. Craine, Jr., USN (Ret.) / President

Dr. Joseph C. Hoffman, Jr., `75 / Provost and Vice President for Academic Affairs

Captain Richard S. Smith, `81 / Commandant of Cadets and Master of the Training Ship

Elizabeth Praetorius / Vice President for Operations

Captain Thomas W. Greene, Jr., USN (Ret.) / Vice President for University Relations and Deputy Commandant of Cadets

Dr. Gilbert Traub / Associate Provost and Academic Dean

Erik Kneubuehl / Dean of Students

Jonathan S. White / Dean of Admissions

Dick Hack / Director of Athletics

SUNY MARITIME COLLEGE COUNCIL

Ms. Timothea S. Larr, Chair Mr. Mark J. Brosnan Mr. Joseph R. Conway Mr. Michael J. DeMartino III Mr. John P. Lekstutis Mr. Thomas Magliocca, '53 Mr. Marvin Ross Cadet 1/C Aaron Eicoff



SUNY MARITIME COLLEGE CAMPUS UPGRADES

Capital Improvements

Campus renovations continued at an aggressive pace in 2009-2010. New state-of-the-art engineering laboratories were completed and include the transport-process, tow-tank, electronics, electrical engineering, and strength-of-materials laboratories. In addition, navigation laboratories were enhanced with industry- standard equipment in the radar lab and upgraded software in the bridge simulator. The \$10 million expansion and renovation of Olivet Pier continued, and important infrastructure improvements were completed including fire alarm and security system upgrades, renovation of administrative areas, HVAC upgrades in the Fort, and the replacement of fuel oil tanks. Additionally, Maritime's waterfront campus was enhanced with new site lighting, resurfaced roads, and new stone-paver walkways. The design phase of a new \$30 million academic building began with ground-breaking tentatively scheduled for Fall, 2011.

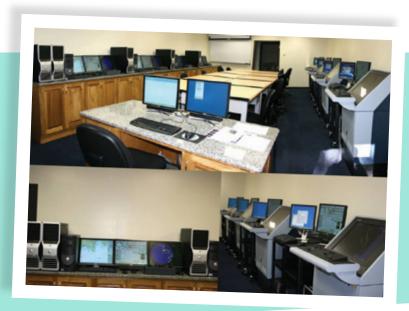




SUNY MARITIME COLLEGE CAMPUS UPGRADES









SUNY MARITIME COLLEGE NATIONAL RECOGNITION



U.S. News & World Report ranked SUNY Maritime College as a top tier baccalaureate college and 21st overall among public baccalaureate colleges in the North





Selected as 1 of 18 colleges in America by the U.S. Navy to educate enlisted nuclear engineers prior to commissioning as officers

SUNY MARITIME COLLEGE NATIONAL RECOGNITION





Maritime College offers two nationally recognized, ABET accredited programs - Marine Engineering and Naval Architecture, and is one of only six colleges in the nation offering a degree in Naval Architecture

The Princeton Review named SUNY Maritime College a "Best Northeastern College" in America

THE RENAISSANCE LIBRARY COLLECTION

Maritime's Stephen B. Luce Library was chosen as one of the 12 most beautiful libraries in the world in 2009.

SUNY MARITIME COLLEGE SPRING COMMENCEMENT



Commencement was celebrated at SUNY Maritime College on May 7, 2010. United States House of Representatives Congressman Joseph Crowley (D-NY) addressed the graduating class and congratulated them on their many accomplishments. He also encouraged them to give back to their community and to find time to volunteer and help others. Admiral Craine and Dr. Joseph Hoffman, Provost, conferred Master's of Science in International Transportation Management, Bachelor of Engineering, Bachelor of Science, and Associate in Applied Science degrees upon the 314 members of the Class of 2010.



From L-R: SUNY Chancellor's Award for Student Excellence recipients Henry Killian and Matthew Gregory

SUNY MARITIME COLLEGE ACADEMIC MILESTONES

NEW DUAL DIPLOMA PROGRAM

SUNY Maritime College and Dalian Maritime University (DMU) of China began a new dual diploma program modeled after Maritime's award-winning program with Istanbul Technical University Maritime Faculty which was established during the 2005-2006 academic year. Located in northeastern China, DMU is regarded by international maritime educators as one of the finest maritime universities in the world. Under the terms of the agreement, DMU students who enroll in the program will spend the first two years of undergraduate study at Dalian, and their final two years at SUNY Maritime College. While at Maritime, Dalian cadets will take part in one Summer Sea Term aboard the Empire State VI. Upon completion of Summer Sea Term and two years of study in SUNY Maritime College's Engineering or Marine Transportation departments, the DMU cadets will graduate with dual diplomas from SUNY Maritime College and DMU.



This is very exciting news for the entire Maritime College community. We look forward to building on this agreement and working closely with our academic colleagues at Dalian in the months and years to come. -Dr. Joseph Hoffman Provost and Vice President of Academic Affairs

SUNY MARITIME COLLEGE ATHLETICS

Maritime football enjoyed its best season in the history of the Privateers. The team finished its first year in the new Eastern Collegiate Football Conference with an even 3-3 record and 6-4 overall season record. In a non-conference game against the Merchant Marine Academy at Kings Point, Maritime defeated the Mariners in a thrilling 28-21 overtime victory.

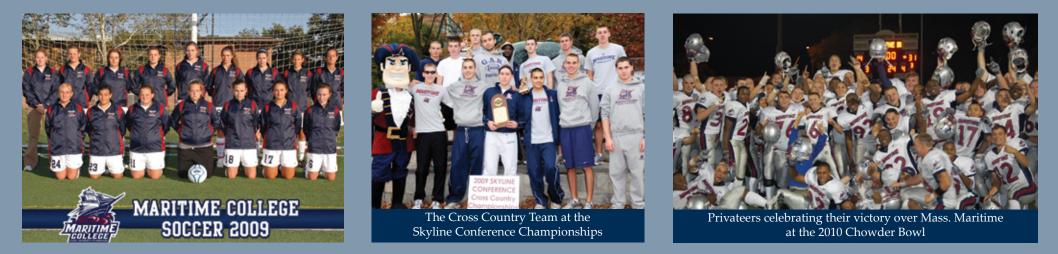
The men's basketball team finished the year with an impressive 19-8 record and earned the No. 4 seed in the conference tournament - the team's third straight appearance in the post season. The team won the quarterfinal matchup against No. 5-seed Farmingdale State, ending the year with a loss to Old Westbury on the road.

Rugby finished the Fall season with an even 4-4 record and a fourth place finish in Division III of the Metropolitan New York Rugby Football Union. They also defeated Kings Point in a scrimmage game, winning 5-0.

Women's soccer enjoyed their most successful season to date, setting a program record with eight wins. Three players earned Skyline Conference weekly honors in seven of the nine weeks of the 2009 campaign.

Cross country coach Jim Driscoll called 2009 "an outstanding year for Maritime Cross Country." The team won the Skyline Conference Sportsmanship Award for both men and women. During the 11-week season, each team member ran more than 600 miles.

The Privateer crew team reported a fifth place finish (out of 30 teams) at the Knecht Cup. Later in the season, Maritime's Lightweights/Novice Group won the Reese Cup, and the men's and women's squads ended the season with great performances at the Metropolitan Intercollegiate Rowing Association Championships at Orchard Beach and at the Dad Vail Championship in Philadelphia.



SUNY MARITIME COLLEGE WATERFRONT

An influx of talented freshmen sailors filled the void which was left when a number of the team's strongest sailors graduated in May, 2009. The new freshmen sailors, coupled with the team's returning upper classmen, proved to be a winning combination for the Fall 2009 season. The team finished 7th at Maritime's fall conference championships and qualified for the Atlantic Coast Championships. The experience and maturity of team captains Madeline Fahey, '12, and William Gallagher, '11, proved vital in leading the large freshman contingent to accelerated improvement in top-level events. The Maritime sailing team went on to qualify for the 2010 ICSA Co-Ed National Championships in May 2010, held in Madison, Wisconsin.



SUNY MARITIME COLLEGE SUMMER SEA TERM

Summer Sea Term began May 18, 2009, as the Empire State VI departed from SUNY Maritime College with 593 cadets aboard while more than 1,000 friends and family members bid them farewell from Olivet Pier.

Ports of call included the Azores, Gibraltar, Ireland, and Iceland with a crossing into "King Neptune's Realm."

State University of New York Chancellor, Nancy Zimpher, with Cadet Comer on the bridge.





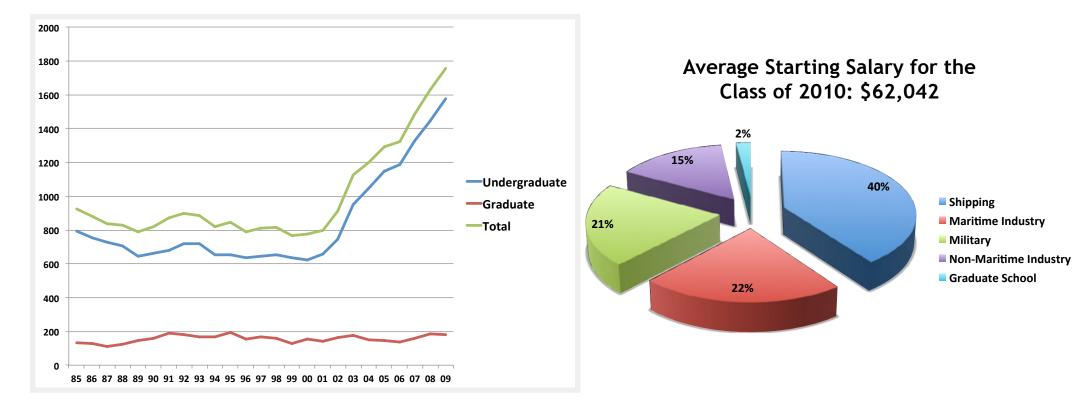




SUNY MARITIME COLLEGE ENROLLMENT & EMPLOYMENT

RECORD ENROLLMENT

Enrollment continued to climb in 2009-10. Undergraduate numbers reached an all-time high with 1575 undergraduate students (of which 112 were enrolled part-time) and 182 graduate students (of which 68 were enrolled part-time). Including the license graduates, the Regiment of Cadets reached a total of 1,247 students.



SUNY MARITIME COLLEGE FINANCIAL STATUS

As one of the 64 campuses of the State University of New York (SUNY), Maritime College shares in the benefits and resources provided by a large system. Capital improvements are administered through the State University Construction Fund. Grants are facilitated through the Research Foundation of SUNY and philan-thropic donations are administered by the University at Buffalo Foundation, Inc. SUNY Maritime also operates the Faculty Student Association, a separate 501(c) (3) not-for-profit corporation that contracts with Maritime's bookstore and food service provider, as well as with various other operational contracts.

Financial Condition

The following is a four-year analysis of Maritime's revenue, receivables, residence hall operations and income fund reimbursables. The analysis of this data is key to understanding the fundamental financial components of the College.

Maritime College Budget

In 2009-2010, SUNY Maritime College sustained a \$1.4 million budget cut as part of an overall \$350 million budget cut to the State University. The College's budget is divided into several compartments. The greater portion of the budget is dedicated to academics and student services.

2007-2010 Allocations and Expenses	Allocations:	2006-07	2007-08	2008-09	2009-10
	State Support Tuition Revenue SUTRA*	10,328,900 7,466,700 0	11,166,000 7,524,900 0	11,022,600 8,292,100 0	10,702,400 9,036,900 1,400,000
	TOTAL BUDGET Expenses:	17,795,600	18,690,900	19,314,700	21,139,300
	Personal Service OTPS**	13,959,146 3,836,454	14,054,646 4,636,254	15,031,800 4,282,900	15,778,883 5,360,417
	TOTAL EXPENSES	17,795,600	18,690,900	19,314,700	21,139,300

* State University Tution Reimbursement Account / ** Other Than Personal Service

SUNY MARITIME COLLEGE FINANCIAL STATUS

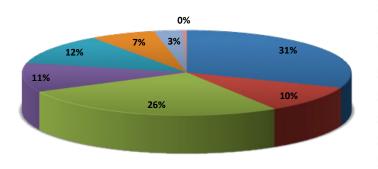
Residence Hall Operations

The State University of New York residence halls are operated under the Income Fund Reimbursable (IFR) system that requires all operating costs, fringe benefits and debt service costs of the residence halls be funded from income generated by the Residence Hall operation. The College has the capacity to house over 1200 students within four residence halls. In the 2009-2010 academic year, all rooms were occupied. Students occupy the rooms during the Fall and Spring semesters. Camps and conferences utilize the residence halls during the Summer months.

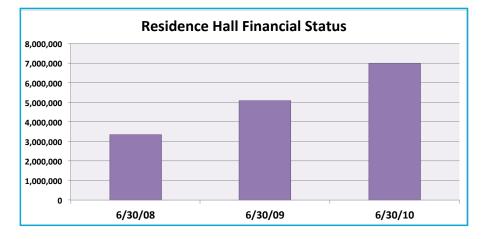
Income Fund Reimbursable

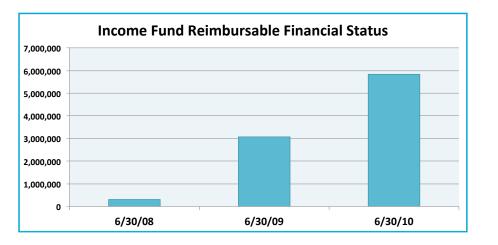
Income Fund Reimbursable (IFR's) are self-sufficient accounts administered by the College. Cash reserves were used for Banner software implementation.

In fiscal year 2009-2010, Maritime reported \$9,036,900 in tuition revenue. In light of the State budget cuts (\$1.5 million in 2008/2009 and \$1.4 million in 2009/2010), the College's financial forecast for the upcoming fiscal year 2010-2011 will be aided by increases in student enrollment and associated revenue generating activity.

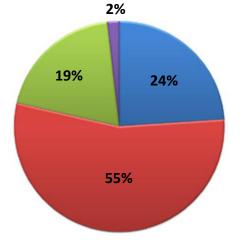


Academics Student Services Maintenance & Operations General Administration General Institutional Services Organized Activities Library Recharges



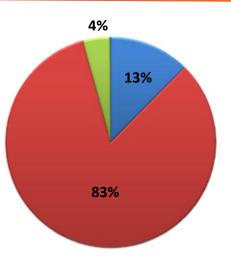


GIVING TO SUNY MARITIME COLLEGE



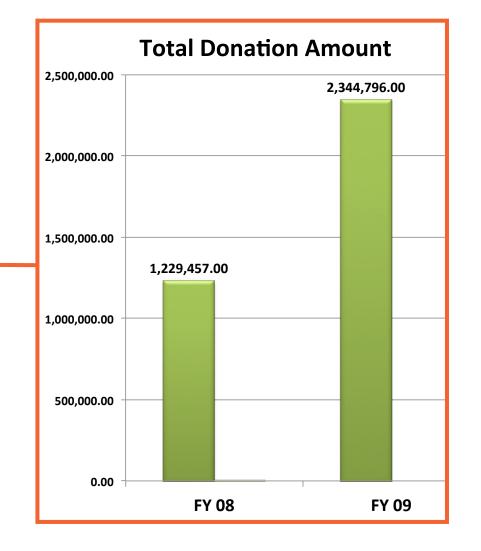
The Sallyport Fund

Alumni
 Friends
 Corporations
 Matching Gifts



The 2010 Admiral's Scholarship Dinner

- 🔳 Alumni
- 📕 Friends
- Corporations



GIVING TO SUNY MARITIME COLLEGE

The Sallyport Fund

The Sallyport Fund is the Annual Giving program for SUNY Maritime College. Annual giving is the backbone of all collegiate fundraising and provides the additional revenue necessary to develop academic programs, expand extra-curricular offerings and enhance student and regimental life on campus. These gifts have an immediate and direct impact on our students and faculty, as well as our athletic and extracurricular programs. Monies raised are used for tuition assistance, technology, faculty programs, capital needs and educational enhancements.

The Admiral's Scholarship Dinner

The Admiral's Scholarship Dinner is held annually in May. Each year, a select number of distinguished SUNY Maritime College alumni and friends are honored for their contributions to the College and the industries they serve. The Admiral's Dinner provides a tremendous opportunity to reconnect with classmates, network with industry leaders and raise funds for tuition assistance.

Memorial Gifts

Gifts may be made to honor or memorialize a loved one, for a special intention, or a general need.

Estate and planned gifts

Estate and Planned Gifts are an exceptional way to establish a lasting legacy and make a substantial contribution to SUNY Maritime College. Many alumni and friends have supported the College through planned gifts which include bequests, gifts in trust, charitable remainder trusts and charitable gift annuities.

Endowment Gifts

Named endowments may be established with gifts of \$25,000 and above. An endowed gift is a wonderful way to honor a loved one. The principal of these funds is used to generate income for tuition, department chairs and other program assistance.



Class of 1949 Gift

Bechtel Corporation Supporting Maritime





SUNY MARITIME AND THE UNIVERSITY AT BUFFALO FOUNDATION, INC.

All private funds raised for endowment or scholarship purposes at SUNY Maritime College are managed by the University at Buffalo Foundation, Inc. (UBF). With the approval and recommendation of SUNY, Maritime College entrusts these funds to UBF because of their foundation management team, their outstanding return on investments, and the working relationship with Maritime. The use of UBF allows Maritime to concentrate more of their efforts and resources on development and fundraising without the burden of financial management.

The University at Buffalo Foundation, Inc.

The mission of the University at Buffalo Foundation, Inc., is to support and promote the activities and programs of the University at Buffalo, State University of New York, as well as other institutions within the SUNY System. This is accomplished by providing advice and counsel regarding philanthropy and fund raising, managing gifts and grants on behalf of the university, and its partners and providing a strong base of private-sector support through the foundation's trustees and directors.

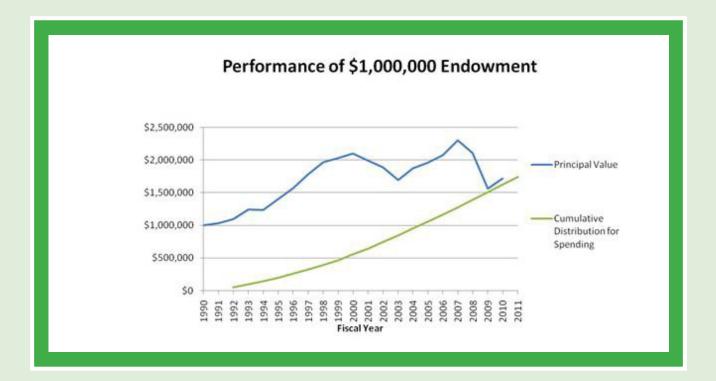
Board of Trustees / Directors

The Board of Trustees and the Board of Directors of the University at Buffalo Foundation, Inc., are charged with the stewardship of privately held assets in the service of strengthening teaching, research, and public service mission and accomplishments. Elected by the State University of New York Board of Trustees at the recommendation of the UBF board, trustees serve up to 2 consecutive 3-year terms.

SUNY MARITIME AND THE UNIVERSITY AT BUFFALO FOUNDATION, INC.

Endowment Portfolio Performance

A \$1,000,000 gift made on July 1, 1990 invested in the Endowment Portfolio would have been worth \$1,720,399 as of June 30, 2010. In addition, \$1,742,807 would have been distributed for spending needs over the 20 year period.



A \$1,000,000 gift made on July 1, 1990 invested in the Endowment Portfolio would have generated \$47,110 for spending in Fiscal Year 1992, with the annual distribution growing to \$120,006 for Fiscal Year 2011. This annual growth in spending compares favorably to inflation rate growth over this same period.

HONOR ROLL OF DONORS

Giving Levels

Heritage Society \$100.000 and above

Sallyport Society \$50.000 and above

Empire State Society \$25,000 and above

President's Circle \$10,000 and above

Leadership Society \$5,000 and above

> **1874 Society** \$2,500 and above

Maritime Society \$1,000 and above

Fort Schuyler Society \$500 to \$999

> Luce Society \$250 to \$499

Privateer \$100 to \$249

Mariner \$99 and below This list reflects all gifts received by The State University of New York Maritime College during the fiscal year July 1, 2009, through June 30, 2010. Contributions received on or after July 1, 2010 will be reported in the next Donor Report. Every gift received helps SUNY Maritime College look to a brighter future and is very much appreciated.

EMPIRE STATE SOCIETY

Class of 1980 William F. Austen

LEADERSHIP SOCIETY

Class of 1949 Edward E. Dangler Donald J. Penniall

Class of 1960 Raymond P. Hayden

Class of 1964 John J. Brennan

1874 SOCIETY

Class of 1946 Class of 1946 Scholarship

Class of 1949 Thomas E. Bennett Andrew W. Woodbury

Class of 1954 Class of 1954 Scholarship **Class of 1969** Robert E. Johnston

MARITIME SOCIETY

Class of 1944 Edward E. Davis

Class of 1946 Charles R. Strommer

Class of 1949 Eugene B. Ackerman Carmine P. Aiello Charles E. Anthony Arthur O. Birkenstock Edward M. Do David L. Finch James A. Flynn Milton F. Hagerstrom Carl H. Johnson George E. Rieber William N. Rodgers Robert E. Shank Peter Sollecito

Class of 1955 Charles S. Hagelin **Class of 1956** Charles Balancia 1956 Scholarship James P. Lilly

Class of 1958 Scott J. Mackenzie

Class of 1959 Thomas McEnery Albert C. Song

Class of 1969 Daniel R. Warman

Class of 1971 Thomas P. Burns

Class of 1976 Thomas W. Merrell

Class of 1977 Thomas J. Scott

Class of 1979 John V. Keenan

Class of 1981 Mary Jane Koniuta **Class of 1984** Walter J. Romanowski

Class of 1993 John J. Beimler

Class of 2002 Brian P. Houst

Class of 2003 Matthew J. Cole

Class of 2008 Keith Barber

FORT SCHUYLER SOCIETY

Class of 1946 Otto L. Liepin

Class of 1949 Daniel J. Connors John T. Degnan Bartholomew W. Erit Alan Jacobs Aaron J. Lyte John A. Pulk William F. Schumacher John S. Storm Gerald P. Timoney

Class of 1965 Anonymous

Class of 1968 Roland R. Parent

Class of 1977 Andreas R. Schuster

Class of 1981 Paul L. Pedretti

Class of 1985 Drew James

Class of 1987 Brian Gulbransen

Class of 1999 Marvin A. Nixon

LUCE SOCIETY

Class of 1949 Robert L. Rohrbach

Class of 1955 David J. Tolan **Class of 1956** Joseph W. Carbery Gerald A. Falbo

Class of 1957 Steven J. Hertz Joseph A. Saltzer

Class of 1968 Ronald E. Field

Class of 1976 Dian H. Boothe David R. Groener

Class of 1978 Michael D. Holmes George H. MacDonald

Class of 1980 Thomas J. Higgins

Class of 1981 Timothy Ritz Robert W. Stewart

Class of 1982 Brian D. Bernhard Patrick C. Crilley

Class of 1983 Victor P. Corso Michael J. Haeflich **Class of 1984** John M. Evans

Class of 1985 Robert P. Rose

Class of 1986 Karin S. Boothe Roy C. Pino

Class of 1996 Bart B. Kelleher

Class of 2008 Joseph C. Temperini

Class of 2010 Thomas F. Meade

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Class of 1938 Edward H. Tobey

Class of 1942 C. S. Wetherell

Class of 1944 Harold H. Abt Raymond B. Barrett Peter C. Christman John R. Gibb Murray Pressman Walter W. Schiels Arthur B. Snow

Class of 1945 Arthur R. Murray Harry B. Turner

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Class of October, 1946 Alvin Golden Thomas C. Mancini Len Weiss

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Class of 1956

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Class of 1994 Timothy J. Dacey Vincent Gazzo

Class of 1998 Andrew F. Donovan Sean M. Loftus

Class of 1999 Daniel T. Healey

Class of 2000 Boris Belfer

Class of 2003 Joshua D. Karalitzky Christopher J. Maro

Class of 2004 Edwin S. Tweedy

Class of 2006 Anonymous

Class of 2007 Daniel P. Golde

Class of 2008 Lee P. Shelley

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Class of 1976 Denis J. Wilson **Class of 1977** Joseph C. Goebel

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Class of 1981 Brian Gardner Richard H. Russell

Class of 1982

Francis J. Cuccio Steven R. D'Eletto Arieh L. Solmon

Class of 1983 Robert Capurso

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Gregory W. Tuthill

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Class of 1989 Thomas Q. Krall Michael F. Pierson

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Class of 1996 Alex M. Olaverri Ana M. Olaverri

Class of 1998 Anonymous **Class of 1999** Brian P. Rau

Class of 2001 Brian E. Meade Class of 2002 Imran U. Khan Ji-Hoon Suk

Class of 2005 Robert M. Newhouse

Class of 2007 Ronald W. Bunch

Class of 2008 Gerin B. Choiniere

Class of 2009 Michael J. Orapollo

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EMPIRE STATE SOCIETY

Clay Maitland

PRESIDENT'S CIRCLE

Friends of Billy Mac Scholarship Fund Arlene D. Georgiadis

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Dick W. Hack Kenneth P. Healy Julie A. Kiefer William and Patricia McCarthy

Richard and Sandra Meade

LUCE SOCIETY

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PRIVATEER

Charles and Deborah Ackerman William T. Allcot Albert F. Andresen Thomas C. Brick Martin J. Brown Karen L. Byrnes Martin and Jennifer Canning Michael Cappeto Nancy R. Cassone Anne Marie DeLuca Richard F. Doerler Michael and Susan Donlon Peter S. Dopfel Armand A. Fiorletti Sugar L. Firtel Dennis C. Flaherty Melvin Fox Wendy N. Frank Friends of SUNY Maritime College Thomas and Merilee Gale Edwin J. Gaulrapp Eugene M. Gerbasi Mark and Michele Goodman Peter and Karen Groner

Sharon T. Hardman W. R. Herrmann Stephen and Andrea Hopkins Patrick Hunt Alan M. Johnson Donald F. Johnson Paul and Hope Johnson Hilary King Jarrid Y. King Jody A. King Richard and Joan Kretzmer Timothea S. Larr Peter J. Loeb Peter and Regina Mabanta Spiro and Litsa Manouselis Karen Markoe Steven and Barbara Mauceri Mary Ellen McCrink Thomas and Maryann McLoughlin Neil G. McManus John F. McNamee Justin McNerney John and Deirdre McPartland Iames N. Mehmet Douglas P. Mullen William A. Murphy Carl A. Olsson Robert A. Pennacchia Anthony Perretti Christian and Ellen Phillips Paul and Joanne Pietropaolo Diana Potter William and Jacqueline Ramsey Paul and Debra Rooke Ed Rosenthal Patricia A. Sabatino Malcolm Salit

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